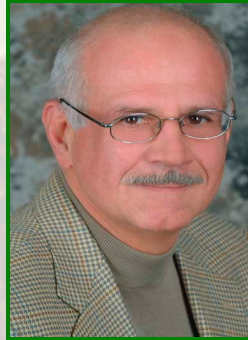


Speaking out on the business issues of our times:

**Business Transformation
Process Management
Organizational Design in the Process-Managed Enterprise
Agile Compliance
Bridging the Finance-IT Gap**



ANDREW SPANYI

Internationally recognized expert on process management, leadership and change management.

Author of two landmark books on process management: including

Business Process Management is a Team Sport: Play it to Win* and *More For Less: The Power of Process Management.

Spanyi brings technical concepts to life in thought-provoking talks that deliver actionable information.

Topical and relevant, each talk is tailored to meet the individual needs of your company or conference.

Spanyi Backgrounder.

Andrew Spanyol is the founder and Managing Director of Spanyol International Inc. Andrew has nearly two decades of consulting experience including an assignment as a Principal of the Rummler-Brache Group. In addition, his management experience includes assignments with SCONA as a senior Vice President and with Xerox Learning Systems (also known as Learning International) as a Director of Marketing and Business Development. He has managed over 100 major performance improvement projects and has taken part in the development of dozens of sales and management training programs. Over the course of his career as a management educator and consultant he has worked with global organizations in the financial services, pharmaceutical, telecommunications, chemical and oil & gas industries including companies such as the Bank of Montreal, Citigroup, Dow Chemical, Fidelity Investments, Glaxo Wellcome, Kraft Foods, Rogers Communications Inc., and Shell Resources.

Setting the Curve.

Spanyi is widely recognized for his contribution to the body of knowledge on process improvement and management. He is the Chair of the Education Committee for the Association of BPM Professionals, and a research associate with the Babson College Process Management Research Center. He makes a compelling case for viewing business in terms of the activities that cross traditional organizational boundaries from the customer's point of view and how that can play a central role in growth, cost reduction, time compression and quality. He stresses that in today's competitive business environment where companies are overwhelmed by complexity; confronted by disruptive innovation and globalization, challenged by increasingly demanding shareholders, regulatory bodies, and unsteady capital markets, leaders must have the mindset and the skill set to look beyond the numbers.

Speaking Out.

Spanyi has delivered keynotes and talks at conferences in North America and Europe, including keynotes at the Gartner BPM Summit, the Brainstorm BPM Conference, The Australian IPQC Business Process Management Conference, The Vlerick BPM Conference, the CMA/CAM-I Summit, and the Babson College Process Management Research Center. He has instructed an MBA course on Process Management at Babson College. Spanyol has published articles with a broad cross-section of magazines, including *Strategic Finance Magazine*, *Industrial Engineer*, *Intelligent Enterprise*, *Quality Digest*, and *Financial Executive Magazine*, *Contingency Planning and Management*, *Wireless Review*, *Plant Magazine*, *Purchasing*, and *Canadian Plastics*.